

2009 FACT SHEET

Building Efficiency



Building Efficiency

About Johnson Controls, Inc.

Johnson Controls is the global leader that brings ingenuity to the places where people live, work and travel. By integrating technologies, products and services, we create smart environments that redefine the relationships between people and their surroundings.

Our team of 140,000 employees creates a more comfortable, safe and sustainable world through our products and services for more than 200 million vehicles, 12 million homes and one million commercial buildings. Our commitment to sustainability drives our environmental stewardship, good corporate citizenship in our workplaces and communities, and the products and services we provide to customers.

For additional information, please visit www.johnsoncontrols.com.

About Building Efficiency

With over 56,000 employees worldwide, the Johnson Controls Building Efficiency business makes buildings in 125 countries more comfortable, productive, safe and energy-efficient.

Our products and services include HVAC&R equipment and control systems, industrial refrigeration, fire and security systems, and services for commercial, industrial and residential buildings. Our focus is to increase a building's energy efficiency and operational performance.

Building Efficiency Offerings

- Integrated HVAC Systems
- Building Management Systems*
- Technical Building Services
- Industrial and Commercial Refrigeration
- Energy Efficiency and Sustainable Solutions
- Global WorkPlace Solutions
- Security and Fire Safety

* Johnson Controls has installed over 25,000 Metasys® building management systems worldwide.

About Automotive Experience

Global leader in interior systems for light vehicles including passenger cars and light trucks. Systems supplied include seating, overhead, door, instrument panels, storage, and electronics.



About Power Solutions

World's largest manufacturer of lead acid automotive batteries and developer of advanced battery chemistries. About 80 percent of batteries are sold through the automotive aftermarket and 20 percent are sold as original equipment.

Building Efficiency Headquarters

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Global Headquarters

Stephen A. Roell, Chairman and Chief Executive Officer
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Financial Highlights

New York Stock Exchange Symbol: JCI

2008 Sales by Business

| | |
|------------------------------------|------------------------|
| Automotive Experience | \$18.09 billion |
| Building Efficiency | \$14.12 billion |
| Power Solutions | \$5.85 billion |
| Overall Company 2008 Sales: | \$38.06 billion |

Awards & Recognition

The following is a listing of 2008 awards and recognition for Johnson Controls.

- Ranked 72nd in the **Fortune** 500 list of America's largest corporations.
- Ranked 219th on **Fortune** 500 list of the world's largest corporations.
- The number one company in the category of "Motor Vehicle Parts" on **Fortune's** "America's Most Admired Companies."
- Listed on the **Dow Jones Sustainability North America and World Indexes**, which track the financial performance of the leading sustainability-driven companies worldwide to provide asset managers with reliable and objective benchmarks to manage sustainability portfolios.
- Listed on the **FTSE4Good US Index**, which measures the performance of companies that meet globally recognized corporate responsibility standards.
- Listed on the **Dividend Achievers Social Index**, an equal-weighted common stock index comprised of environmental, social and governance screened performers with 10 or more consecutive years of dividend growth.
- In January 2008, **RSES Journal** presented the 2007 Reader's Choice Award to Johnson Controls for the York Affinity Modulating Gas Furnace installation training software.
- Received an Honorable Mention in the **2008 Dealer Design Awards** for the York Affinity 33-Inch Gas Furnace.
- **Consumer Digest** Best Buy award in the Premium Furnace category for the York Affinity Modulating Furnace.
- **American Society of Mechanical Engineers** announced its designation of the Johnson Controls, Inc. automatic temperature control system as a Historic Mechanical Engineering Landmark.
- Both the Guangzhou and Wuxi plant in China named for the 4th year in a row by **China Machinery 500** as Top 10 Makers of central air conditioners in China.
- Granted the **European Building Automation and Controls Association** license for the Johnson Controls FX07 field controller and BACnet Testing Laboratory certification for the Metasys® Network Control Engine. Both awards given for demonstrating quality and energy efficiency in line with European standards.
- Included in the **Carbon Disclosure Leadership Index** from the Carbon Disclosure Project for strong climate change disclosure practices.
- **Professional Remodeler** magazine named the Luxaire® Acclimate™ Hybrid Electronic Air Cleaner as one of the 50 Most Innovative New Products 2008.
- 2008 corporate member of the **Emirates Green Building Council**.
- Added as one of just 44 corporate members of the **Pew Center's Business Environmental Leadership Council** in recognition of the company's efforts to address global climate change.
- Provided the **UNIQA Tower** in Vienna with a Metasys® building management system to help the building to receive the first Green Building certificate of the European Union.
- Technology Promotion Award from the **Society of Heating Air-Conditioning and Sanitary Engineers of Japan** for environmentally-conscious manufacturing.
- Listed on the **Domini 400 Social Index** for our commitment to environmental sustainability, developing positive relationships with stakeholders and upholding and supporting universal human rights.
- In the sector of Auto and Vehicles, honored by **Corporate Responsibility Officer (CRO)** as one of its 10 Best Corporate Citizens by Industry in 2007.
- Ranked 1st on **G.I. Jobs'** list of the Top 50 Military Friendly Employers.
- One of 13 corporate members of the **Billion Dollar Roundtable** that recognizes and celebrates corporations that achieved spending of at least \$1 billion with minority and woman-owned suppliers.
- Listed on the **Black Enterprise** 40 Best Companies for Diversity which measures strength in one or more four key categories of supplier diversity, senior management, board involvement, and employee base.
- Listed as a Best Diversity Company by **Diversity/Careers in Engineering and Information Technology**.
- Listed in **Hispanic Engineer** as a Most Admired Company for Hispanics.
- Presented with "Corporation of the Year" award by the **National Minority Supplier Development Council** in recognition of achievements in minority business development.



Our Vision, Our Values

Our Vision

A more comfortable, safe and sustainable world.

Our Values

Integrity

Honesty, fairness, respect, and safety are of the utmost importance.

Customer Satisfaction

Our future depends on us helping to make our customers successful. We are proactive and easy to do business with. We offer expert knowledge and practical solutions, and we deliver on our promises.

Employee Engagement

We foster a culture that promotes excellent performance, teamwork, inclusion, leadership and growth.

Innovation

We believe there is always a better way. We encourage change and seek the opportunity it brings.

Sustainability

Through our products, services, operations and community involvement, we promote the efficient use of resources to benefit all people and the world.