

# DON'T JUST MAKE A LIVING. MAKE LIVING BETTER.

ENGINEERING & OPERATIONS OPPORTUNITIES



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MAKE LIVING BETTER.

## ENGINEERING & OPERATIONS OPPORTUNITIES

At Johnson Controls, we are continually looking for passionate people to join our team; people who are ready to raise their hands to raise the bar.

The breadth of our opportunities will empower you to chart a career path that is as unique as you are. You'll be inspired to reach for more.

To learn more about Johnson Controls,  
visit: **[www.johnsoncontrols.com](http://www.johnsoncontrols.com)**

# INTERNSHIPS – SUMMER 2016

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## SALES ENGINEERING INTERNSHIP

We are seeking sophomore and junior students with majors in engineering or business to join our Technical Sales Internship Program in the Building Efficiency business unit.

Our award-winning training program will give you the opportunity to demonstrate customer focus and prepare you to succeed in a career of sales engineering. In this program you will have a chance to apply your technical engineering knowledge and work with customers to better understand product or project needs and be the subject matter expert.

The program consists of a nine-week training with successful sales executives and managers through e-learning and hands-on, real world experiences.

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**This program  
is available in:**

Dallas, TX  
Edison, NJ  
Houston, TX  
Kansas City, KS  
Milwaukee, WI  
New York City, NY  
Sacramento, CA  
Washington DC

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## AUTOMOTIVE SEATING ENGINEERING INTERNSHIP

We are seeking junior standing students with majors in mechanical, industrial, electrical, aeronautical or controls engineering to join our Automotive Seating Engineering team. Our internship positions offer a variety of opportunities including basic engineering tasks related to design, analysis, test, integration and systems engineering. Interns will typically support one or more experienced engineers, spend time shadowing, and have unique assignments that support larger projects as well as experience the day-to-day workings of engineering. Seating engineer interns will work on vehicle complete seat systems.

**This program  
is available in:**

Plymouth, MI

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## OPERATIONS & SUPPLY CHAIN INTERNSHIP

If you are a sophomore or junior majoring in operations, engineering or supply chain, join the Power Solutions or Building Efficiency teams.

Gain experience with end-to-end logistics, strategic sourcing, procurement, manufacturing, and transportation. You will gain important skills working independently and as part of a team to ensure our products are getting to customers at the appropriate time.

**This program is available in:**

Florence, SC	St Joseph, MO
Geneva, IL	Tampa, FL
Largo, FL	Waynesboro, PA
Middletown, DE	Wichita, KS
Milwaukee, WI	Winston Salem, NC
Norman, OK	York, PA
Oconee, SC	Yuma, AZ

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## **ENGINEERING, PRODUCT MANAGEMENT AND IT INTERNSHIPS**

Wonder about how manufacturing and product management of heating, ventilation, and air conditioning (HVAC) equipment works? Learn what it's like to apply your engineering, manufacturing engineering, IT or product management skills in the HVAC industry. Juniors can join this program in our Unitary Products Group within the Building Efficiency business.

We are looking for interns with the flexibility to work independently and as part of a team to review manufacturing, quality and product management processes.

**This program is available in:**

Chicago, IL  
Norman, OK  
St. Louis, MO  
Wichita, KS  
York, PA

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## **ENGINEERING INTERNSHIP**

Calling all sophomore, junior and senior engineering students majoring in chemical, mechanical, manufacturing or electrical engineering to join our Power Solutions engineering team. Be a part of creating a new generation of battery systems to be used in advanced start-stop applications. What does this mean? Operating at 12V, the advanced start-stop system utilizes a dual energy storage system (DESS) to enable more fuel efficiency and CO<sub>2</sub> reduction than today's start-stop system. The DESS utilizes a deep cycle lead acid battery (AGM or EFB technology) in conjunction with a lithium ion battery.

How will you contribute and gain experience? During this internship you will evaluate and identify design improvements and recommend robust actions. You will also utilize manufacturing process feedback to help drive system design improvements, and you will assess and understand the manufacturing process for the battery. You will gain experience reviewing key metrics for the manufacturing process, analyzing the manufacturing process for the battery, reporting lessons learned and providing feedback on areas of improvement. You will also have the ability to collaborate with manufacturing equipment supplier to optimize assembly process and equipment.

**This program is available in:**

Milwaukee, WI

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## **MANUFACTURING ENGINEERING OPERATIONS INTERNSHIP**

We are seeking junior standing students with majors in Mechanical, Electrical or Chemical Engineering to work at our Power Solutions Headquarters in Milwaukee, WI. In this internship, you will learn the lead-acid battery manufacturing process in Johnson Controls via a combination of working with engineers in the office and through visits to our plants. You will help to identify and recommend improvements in key manufacturing processes which are consistent with organizational goals of cost, quality and throughput.

**This program is available in:**

Milwaukee, WI

# FULL-TIME EARLY CAREER PROGRAMS

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## SALES ENGINEERING PROGRAM: BUILDING EFFICIENCY SALES TRAINING (BEST)

We are seeking individuals with majors in engineering or business with exceptional interpersonal skills, demonstrated customer focus and the ability to work in a service environment to join our Technical Sales Team.

This award-winning training program, "BEST", has been created to make you successful! In this program you will have a chance to apply your technical engineering knowledge and work with customers to better understand product or project needs and be the subject matter expert. As part of the program, you will participate in a six month training program combining classroom and field orientation to learn our products, customer relationship techniques and leadership skills.

### This program is available in:

Atlanta, GA	Minneapolis, MN
Baltimore, MD	Nashville, TN
Boston, MA	New York City, NY
Calgary	Philadelphia, PA
Charleston, SC	Raleigh, NC
Chicago, IL	San Antonio, TX
Cincinnati, OH	San Diego, CA
Connecticut	San Francisco, CA
Dallas, TX	Seattle, WA
Denver, CO	Tampa, FL
Edison, NJ	Toledo, OH
Houston, TX	Toronto
Indianapolis, IN	Vancouver
Los Angeles, CA	Washington DC
Milwaukee, WI	Wichita, KS

## INSIDE SALES ENGINEERING

Interested in sales engineering and working inside the company to drive growth? Support the Product Distribution business team for our Building Efficiency business by providing technical support, product selection assistance and order processing assistance to key customers.

As a graduating mechanical, industrial or electrical engineer, you will work closely with the price administration, customer service and product management teams. You will also have the opportunity to develop relationships with customers to generate new business opportunities.

### This program is available in:

Milwaukee, WI

## ENGINEERING

Our Unitary Products Group in our Building Efficiency business is focused on the manufacturing and product management of heating, ventilation, and air conditioning (HVAC) equipment. Graduating engineers will have the opportunity to work independently and as part of a team to review manufacturing, quality and product management processes, and routinely use a variety of software and technology systems.

### This program is available in:

Dallas, TX  
Norman, OK  
York, PA

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## MANUFACTURING ENGINEER

Our manufacturing engineering team for Power Solutions is looking for those with a degree in Mechanical, Electrical or Chemical Engineering. In this role you will be involved in monitoring, regulate and control all battery manufacturing processes including oxide manufacturing, salvage, remit, quality of air and water and waste disposal. As a graduating mechanical, industrial or electrical engineer, you will work closely with the price administration, customer service and product management teams. You will also have the opportunity to develop relationships with customers to generate new business opportunities.

**This program  
is available in:**

Milwaukee, WI

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## ENGINEERING DEVELOPMENT PROGRAM

Our Engineering Development Program for Power Solutions is a two-year rotation program for those interested in mechanical, electrical, systems, mechatronics, electronics or chemical engineering.

**This program  
is available in:**

Milwaukee, WI

The program is designed to accelerate your learning in the organization, and prepare you for the rigors of engineering and designing products. This is a two-year program with four rotational assignments lasting six months each.

Rotational assignments include three core components: product or component testing, manufacturing engineering, system design and core design, or modeling. An elective is also available in project management, change control, product management, or to gain further unique experience in one of the required areas.

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## OPERATIONS LEADERSHIP DEVELOPMENT PROGRAM

The Operations Leadership Development Program is a two-year program that aims to develop recent college graduates into future leaders of Johnson Controls in our Power Solutions business. Apply for this program if you are graduating with a major in manufacturing, industrial or mechanical engineering, supply chain management, general management, accounting, or finance.

The program places you in a Manufacturing Supervisor position to start and takes you through four, six-month, functional rotations for quality, manufacturing engineering, supply chain and finance.

**You will work  
in at least two  
manufacturing  
locations during  
the rotational  
program:**

Canby, OR  
Geneva, IL  
Milwaukee, WI  
St. Joseph, MO



## GENUINE PEOPLE REAL RESULTS.

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Our company is powered by great people. We embody diversity of thought and experience, yet all share a common goal: improve lives around the world by doing what's right. Our global mindset brings together the best knowledge and technical expertise, helping customers solve their most pressing challenges.

Our leaders are authentic and passionate. They embrace new ideas and foster collaboration and inclusion. They listen, and look for ways to be even better so that your experience will be the best it can be.

We are proud to be named one of the "World's Most Ethical Companies" by Ethisphere Institute and one of the "Best Corporate Citizens" by Corporate Responsibility Magazine. Our culture of integrity and continuous improvement translate into evident results.

## WHAT OPPORTUNITY LOOKS LIKE.

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We are a truly global company, with approximately 1,300 locations in 150 countries and presence on all seven continents. Our established core business units in automotive, building and energy storage provide you with hundreds of opportunities to find what's best for you.

We reward hard work and offer career development programs for employees and leaders at every level. Our strong foundation allows you to launch and develop a career that is as unique as you are.

## A BETTER WORLD STARTS HERE.

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As part of our team you'll have the opportunity to make an impact that people can feel. The world is waiting for you and so are we.

- Visit:  
[www.johnsoncontrols.com/careers](http://www.johnsoncontrols.com/careers)
- Click the link under Students
- Join the Talent Community



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