

FACILITY IMPROVEMENT PROJECTS MADE MORE AFFORDABLE

The RTEM Incentive Program

NYSERDA Cost-Share
of qualified project (system/
service) costs and ongoing
subscription costs:

- Qualifying RTEM project:
30%
- Service agreement –
Years 1-3: 30%
- Service agreement –
Years 4-5: 20%
(Five-year maximum
incentive duration)

Funding Cap:

\$300,000 per utility bill

Available Program Dollars:

Of the \$36.7 million set
aside for non-government
sites in New York,
\$27 million remains
available as of Q2 2019
and will be awarded on
a first-come, first-served
basis until June 30, 2021.



"This is really a win-win for our customers across the state. Not only do the NYSERDA rebates make it easier for our customers to upgrade or install next-generation building systems, the data analysis and predictive capabilities of the solutions we implement will lead to long-term energy and operational savings."

ROBBIE DAVIS, NEW YORK-BASED CHANNEL
ACCOUNT MANAGER FOR JOHNSON CONTROLS

The New York State Energy Research and Development Authority (NYSERDA) is making it easier to fund facility improvement projects.

NYSERDA is offering financial incentives to organizations that promote the adoption of energy-efficient solutions.

Under the Real Time Energy Management (RTEM) program, NYSERDA shares a portion of the cost to install building systems and provide services (including ongoing subscription services) that:

- Allow users to easily monitor the operational health of their facilities in real time
- Identify opportunities to improve the performance of building equipment through advanced analytics
- Increase the rigor of routine maintenance by proactively detecting conditions and assisting in troubleshooting

As a NYSERDA-qualified vendor, Johnson Controls helps customers take full advantage of these benefits by securing RTEM incentives.



Projects that make use of Johnson Controls Enterprise Management meet the RTEM criteria

To be eligible for RTEM rebates, projects must involve “the combination of hardware, software and secure internet connectivity to continuously transmit a building’s current and historical performance data to the cloud, provide automated fault detection and diagnostics (FDD), and support demand response.” The Johnson Controls Enterprise Management program (JEM) meets the criteria.

With its advanced analysis and predictive capabilities, JEM helps our customers turn big data into significant operational savings, allowing them to:

- Analyze building data across an enterprise
- Find opportunities to improve equipment performance
- Provide insight into corrective action
- Reduce energy costs
- Extend the life of assets
- Help meet sustainability goals and compliance
- Provide opportunities for improved personnel productivity

The capabilities of Johnson Controls Enterprise Management and the cost-sharing incentives offered by NYSERDA combine to create a unique opportunity for organizations in New York to make meaningful facility improvements at a more affordable cost.

Qualifying Project Components Include:

- Metasys® upgrades, installations, and expansions
- Installation of variable frequency drives
- Main meter and sub-meter projects
- Controls planned service agreements
- Johnson Controls Enterprise Management

Non-Qualifying Project Components Include:

- Equipment Upgrades, replacements, and retrofits
- Lighting projects
- Project previously funded or completed
- Labor associated with equipment installations

Whether you manage one building or an enterprise, we can help you take full advantage of this opportunity – while funding is available. Contact your local Johnson Controls team to learn more.

“RTEM shifts the focus of a building’s operational staff from one of scheduled maintenance and chasing faults, to proactive performance-optimized strategies that apply predictive analytics to building automation.”

NEW YORK STATE
ENERGY RESEARCH AND
DEVELOPMENT AUTHORITY
(NYSERDA)