Fact Sheet – Supplier Diversity

**DESCRIPTION**

Johnson Controls is committed to being a leader in supplier diversity. By incorporating certified women- and minority- owned suppliers, as well as small or disadvantaged businesses, into our customer solutions, we economically equip entire communities and gain a competitive advantage.

- More than 300 diverse suppliers representing more than 50 product and service categories.
- One of only 22 U.S. firms in the Billion Dollar Roundtable, a group of companies that spend $1 billion or more each year with certified women and minority owned suppliers.
- Annual spending with diverse suppliers exceeded $1.1 billion in 2016.

**FACTS & FIGURES**

![Graph showing Diverse Purchases - $Millions over years 1993 to 2016]

**SUPPLIER DIVERSITY POLICY**

- Every employee, who is delegated the responsibility to directly or indirectly commit the expenditure of corporation funds for the purchase of goods and services, shall encourage meaningful participation of diverse businesses.
- Management and technical assistance is offered where appropriate to assist diverse business concerns in becoming stronger suppliers in their area of expertise.
- All Johnson Controls key suppliers are expected to adopt similar initiatives.

**AWARDS & RECOGNITION**

**CORPORATION OF THE YEAR**

- 2015 by the Michigan Minority Supplier Development Council.
- 2014 by the Michigan Minority Supplier Development Council.
- 2014 by the Chicago Minority Supplier Development Council.
- 2014 by the Tri-state Minority Supplier Development Council.
- 2013 by the Michigan Minority Supplier Development Council.
- 2012 by the Maryland/DC Minority Supplier Development Council.
- 2011 by the South Region Minority Supplier Development Council (Alabama).
- 2012 and 2011 by the Michigan Minority Supplier Development Council.
- 2008 and 2003 by the National Minority Supplier Development Council.

**OTHER AWARDS**
- 2016 Global Link Award for International Supplier Diversity by the National Minority Supplier Development Council.
- 2015 NMSDC Corporate Innovation Award for Supplier Diversity.
- 2014 Global Link Award for International Supplier Diversity by the National Minority Supplier Development Council.
- 2014 Toyota Superior Award for Supplier Diversity.
- 2012 Chrysler Supplier of the Year Award for Supplier Diversity.
- 2011 Ford World Excellence Award.
- 2006 “Two Way Street Award” from Detroit’s Booker T. Washington Business Association.

**INDIVIDUAL AWARDS**
- Reginald Layton, vice president of supplier diversity & supply chain sustainability, named 2013 Minority Supplier Development Leader of the Year by the National Minority Supplier Development Council.
- Reginald Layton, executive director supplier diversity & business development named a recipient of the 2012 Presidents Award from the Michigan Minority Supplier Development Council and a recipient of a 2012 Award of Excellence from the Wisconsin, Central Illinois and Iowa Minority Supplier Development Council.
- Albert Louis, manager of diversity business development, named 2012 Minority Supplier Development Advocate of the Year by the Canadian Aboriginal & Minority Supplier Council.
- Albert Louis, manager of diversity business development, named 2011 Minority Supplier Development Advocate of the Year by the South Region Minority Supplier Development Council (Alabama).
- Jonathan Pratt, regional director of sourcing & supply chain management, named 2011 Buyer of the Year by the Michigan Minority Supplier Development Council.
- Reginald Layton, executive director of diversity business development, named 2008 Minority Supplier Development Leader of the Year by the National Minority Supplier Development Council.

**MEDIA RELATIONS**
Fraser Engerman
Director, Global Media Relations
1-414 524-2733
fraser.engerman@jci.com
WEB www.johnsoncontrols.com