

SUPPLIER FREQUENTLY ASKED Questions(FAQs)

Q1: How will the merger affect existing supplier relationships and engagement?

A: Achieving our integration goals will require us to further optimize our supply chain, and we are counting on our supplier partners to ensure seamless service through this transition by continuing to provide innovative solutions to ensure quality, economic value and adherence to the highest ethical ideals.

The materials and services provided by our existing supply base are critical to ensuring our ability to meet our customer commitments. As we close the merger, please continue to work with the businesses you supply as you have been doing. We expect that it may take several months to fully integrate the two companies. During that time, the integration of the two current supply bases will be a major focus of the Global Procurement team. This will result in changes and opportunities for the best performing and preferred suppliers of both companies.

We value your contribution to our business and we look forward to working with you to pursue the many opportunities ahead.

Q2: Are existing agreements (contracts, quality agreements, etc.) with Tyco & Johnson Controls still valid?

A: Suppliers can expect the existing agreements to continue until you're contacted. We are swiftly beginning our review of the current common supplier contracts to ensure we leverage and harmonize any contract terms variations and differences.

Q3: Will I continue to be a Tyco supplier now that Tyco and Johnson Controls have merged?

A: You should continue to support Tyco business just as you have been doing. In the next several months, our Procurement teams will complete the integration of Tyco and Johnson Controls, resulting in a new, combined business model.

Q4: How will I receive purchase orders now?

A: There will be no immediate change. Continue to work with your current representatives. You will be contacted directly should there be changes in the future.

Q5: Where do I send my invoices now?

A: Please continue to send your invoices to the same address you have been using. You will be instructed of any future changes.

Q6: Will my payment terms change?

A: There is no immediate change to your payment terms at this time as a result of the merger of Tyco and Johnson Controls. Payment terms are provided on the purchase order or relevant contract. You will be

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contacted in advance if the payment terms are being considered for revision based on future combined purchasing / procurement practices.

Q7: Will the merger of Tyco and Johnson Controls mean possible new business for me?

A: Yes, there is definitely potential for new or increased business opportunities for our highest-performing suppliers. We will review the supply bases of both organizations and determine the best way to support the overall supply chain strategy of the combined company.

Q9: How does the merger affect future ordering, invoicing, and payment processes?

A: Suppliers should continue to follow the instructions on purchase orders and relevant contracts. Any change in process will be promptly communicated to suppliers at the time of the change.

Q10: I supply material/services to both Johnson Controls and Tyco. May I send a single invoice after the close of the merger?

A: Please continue to send separate invoices because of different processes and systems at this time.

Q11: I have a contract with both Johnson Controls and Tyco. Which contract will govern after the merger?

A: You should continue to operate under the existing terms of all current agreements. If there are any changes necessary to either contract with Johnson Controls or Tyco, we will advise you as soon as possible. If you have any concerns about any differences that may exist between current contract terms, please raise them to your respective contact at each organization for review.

If you still have specific questions that have not been answered here, please reach out to your current procurement contact and we'll make every attempt to respond to your question(s) as soon as possible.