

K-12 Security and Funding Simplified



Safer, smarter solutions for schools
and campuses

Safer, Smarter Solutions

Solutions to fund and secure schools

Funding and implementing security upgrades and improvements in K-12 is becoming more complex. In its ongoing efforts to help deliver quality learning environments, Johnson Controls now makes it easier to implement the right security solution, at discounted rates, for any K-12 organization while also helping to take advantage of recent funding. This includes the recent STOP School Violence Act of 2018 which will provide \$23 billion in funding to help improve school safety.

Improving security and student performance

Enrollment in K-12 is expected to continue to grow through 2020 as millennials form new households.* Increased enrollment means increased competition for funds and students through charter, online and private school choices. Expanding campuses means more complex security systems that need to leverage existing infrastructure and still provide for flexibility and scalability for future growth.

As such, schools are focusing on two clear priorities: student performance and security. Performance is directly linked to the environment, and increasing threats such as school shootings make security a persistent need. In addition, each of the thousands of school districts and millions of classrooms in the United States has its own unique set of security challenges that reflect a wide diversity of students, teachers, resources and communities.

What security issue is your school or district struggling with most?

Growing Threats

According to the FBI, 250 active shooter incidents occurred between 2000 and 2017. Thirty seven of those were Pre-K to 12.** School administrators are now posed with the challenge of providing increased security of the schools in their districts.

Johnson Controls leverages the best and latest integrated security solutions, such as gunshot detection, access control, video surveillance, video management systems, and mass notification to secure student environments. These solutions can help mitigate the risk of and improve the emergency response to a variety of security issues.

Funding

On March 23, 2018, Congress passed the Fiscal Year 2018 Omnibus Appropriations Bill, which included the Student, Teachers, and Officers Preventing (STOP) School Violence Act of 2018. This act will provide \$23 billion in new funding to support effective programs that focus on mental health, training, and school safety efforts at the Departments of Justice, Education, and Health and Human Services.

Johnson Controls can facilitate and expedite the request for funds by helping with the grant application process for schools. This includes researching additional local funds from the state. Supporting your ability to secure funding can help ensure that new safety and security solutions are operational quickly.



*<https://www.fbi.gov/about/partnerships/office-of-partner-engagement/active-shooter-incidents-graphics>

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Increased Complexity of Security Systems

What is the anticipated growth of your district over the next decade? What are the specific concerns you have regarding security in your district?

What type of school?

- Elementary
- High School
- Middle
- Campus

What are your key needs?

- Robust protection
- Low maintenance
- Scalable
- Remote monitoring
- Must integrate with other buildings
- Funding support
- Easy to use

Size of school/campus

- ~500 students - 71 sqf/student - 35,500 sqf
- ~2000 students - 108 sqf/student - 216,000 sqf
- ~1000 students - 88 sqf/student - 88,000 sqf
- ~3000+ students - 166 sqf/student - 500,000+ sqf



Johnson Controls is designing its security systems with flexibility and scalability in mind. Promotional pricing coupled with funding from the recently enacted 2018 STOP School Violence Act enables schools to implement these security systems in a cost effective manner.

Offering Components

Your school and district is unique and the choices are endless when it comes to security. Our security approach is flexible, allowing you to customize the elements in your security package based upon the level of risk and complexity you face.

Level	Offerings	Funding Services
1 - Basic	<p>KANTECH™ Cost effective suite of access control products - reliable, easy to install and fully scalable.</p> <p>ALICE™ TRAINING INSTITUTE Training to empower individuals with the mental preparation and tactics necessary to protect themselves and others during a violent situation.</p> <p>Illustra Powerful video intelligence analytics automatically analyze captured video and alert users of specific motion detected activities without the need for a dedicated analytics server.</p> <p>exacq™ Technologies Low-cost and easy to use video management system, scalable from one camera to thousands, IP and analog, spread across multiple locations.</p>	
2 - Essential	<p>PowerSeries neo Flexible intrusion detection that combines modular, hardwired systems with the simplicity of a wide range of wireless devices.</p> <p>Lynx Systems Cost effective Duress and Emergency Notification Systems to help improve group and mass communication in large facilities.</p> <p>FACILITY-WIDE FAST-PASS™ VISITOR MANAGEMENT SOLUTIONS Electronic Identity and Visitor Management System, it identifies, controls and tracks individuals within facilities.</p>	✓
3 - Advanced	<p>SHOOTER DETECTION SYSTEMS Advanced gunshot detection and alerting technology to help improve emergency response time.</p> <p>C-CURE 9000 Security management system to monitor events, manage personnel, create reports, display/view video, manage visitors and credentials from a robust web portal.</p> <p>American Dynamics Embedded video analytics and intelligence can greatly improve the efficiency of your security personnel and offer insights to improve operations.</p>	✓



Awarded Contract
#031517-TIS

For over 40 years, Sourcewell has helped government, education and non for profit agencies operate more efficiently. Sourcewell helps members save time and money by providing nationally solicited contract vehicles which allow members to take advantage of the conducted competitive process, terms and conditions and volume pricing. Johnson Controls Security Solutions was awarded a contract which can be used by any K-12, public or private. Sourcewell is a Minnesota State Agency.

What separates Johnson Controls from other security providers?

- Holistic approach to school security that can evolve or enhance existing measures
- Best and latest security solutions
- Grant application services to help secure funding for schools
- K-12 security solutions specifically aligned to organizational needs and the risks of each building
- Increase energy and operational efficiency while lowering risk through innovative security and life safety solutions designed with the unique demands of schools in mind.

To take advantage of these K-12 security solution offerings please visit www.TycoIS.com or call **1.888.981.4544** today!

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