

Solutions and Capabilities for State Government

Johnson Controls stands ready to serve state governments and the healthcare community during the COVID-19 crisis. Our national workforce has the expertise to quickly install systems, convert existing spaces and build new ones to increase patient capacity and support response efforts for COVID-19.



Our teams were on the front lines installing systems in six days for Tongji Hospital, Shanghai and our U.S. teams are prepared to immediately mobilize our technical resources and expertise. As a 24/7/365 service provider with a network of branches in every state, we are built for emergency response service contracts. We are a proven commodity when it comes to disaster response and have 25,000 employees nationwide ready to support this effort.

We have proven to be a cornerstone of state government infrastructure in North America

- Solutions implemented to improve infrastructure in all 50 states
- 120 branch locations in North America supported by 25,000 employees
- Recognized by federal, state and local governments as a provider of essential products, services and personnel
- Experience mobilizing quickly to support emergency and disaster recovery efforts

Supporting urgent COVID-19 state-wide needs

- Converting conference centers, arenas, hotels, and student residence halls to care facilities
- Installing air-conditioning units and filtration systems in these spaces to minimize airborne containments
- Building on expertise developed as we work to significantly

increase the capacity of hospital beds in New York City in 30-45 days

- Instituting a streamlined procurement process to allow us to mobilize and respond without a lengthy solicitation

Our customers count on our teams' contingency plans for emergencies

When emergency situations occur, we are prepared to minimize impact on site operations, but also understand that life safety situations demand prioritizing response and rectification over disruption. In any emergency situation, we readily step in and develop a plan to initiate our established, documented and tested emergency procedures. Part of our contingency planning includes response actions, such as:

- Calling on external subcontractor partners with whom we have emergency response agreements
- Immediate communications capability
- Emergency response 24/7/365
- Swift dispatching and work order closeout
- Reporting malfunctions according to the agreed upon reporting procedures
- Adherence to response and rectification time requirements
- Capability to virtually connect to any customer site via our Remote Operations Center (this UL and Factory Mutual certified, ISO 14001 compliant central station monitors and manages more than 3,000 sites in North America)

COVID-19 State Government Crisis Response

Some of the ways Johnson Controls can support state government needs:

Enhance communications	<ul style="list-style-type: none">• Deploy temporary wireless Nurse Call System• Expand temporary network (wired/wireless)• Install Command and Control Center	<ul style="list-style-type: none">• Expand building, business and clinical system installation for hospital infrastructure• Deploy Real Time Location Services (RTLS) for equipment tracking
Convert or upgrade infrastructure	<ul style="list-style-type: none">• Provide emergency HVAC equipment through quick-build and quick-ship of stock equipment• Provide space analysis and infrastructure modifications to provide more isolation rooms	<ul style="list-style-type: none">• Re-purpose standard patient rooms to isolation rooms• Convert internal rooms to infectious controls rooms• Create external triage spaces
Maximize security for patients and staff	<ul style="list-style-type: none">• Install access controls and video surveillance in the Cloud to enable remote monitoring• Install building systems for temporary external screening and patient intake structures• Install thermal video cameras to assess temperature of those entering sites for symptoms or monitoring staff health	<ul style="list-style-type: none">• Enable cloud-based visitor management for issuing touchless credentials• Set up panic buttons and badges for staff• Facilitate remote monitoring and diagnostics of fire panels through TrueSite Workstation
Provide operations & maintenance to your building and technology systems	<ul style="list-style-type: none">• Service HVAC, fire, security, life safety and technology• Adhere to safety measures prescribed by the CDC	<ul style="list-style-type: none">• Ensure on-time delivery and integration of the priority systems

Johnson Controls can rapidly mobilize technical resources – including planning and design engineers, project managers, installers, communication specialists, service technicians and more – to help states meet their needs, protect citizens and stay ahead of the crisis.

Backed by our global Centers of Excellence, we can immediately bring world-class expertise to your local crisis response site. We also have a world class creative financing team.

Financing options available through Johnson Controls can help you preserve valuable cash and improve the safety of your facility.



Our state government experts will listen to your needs and quickly respond with solutions, services and expertise. Contact us today.

The power behind **your mission**

